



# Unlocking Potential: Exploring the Impact of AI






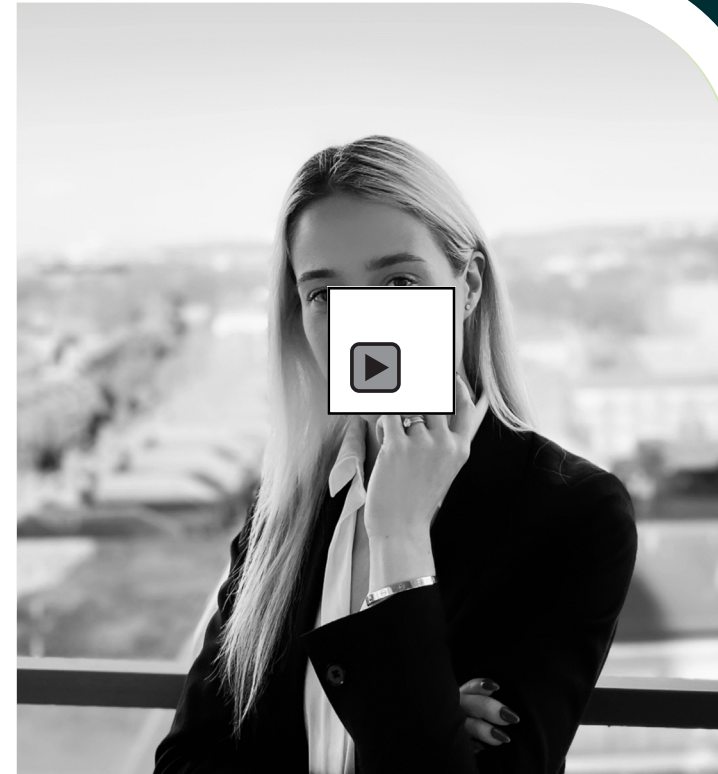
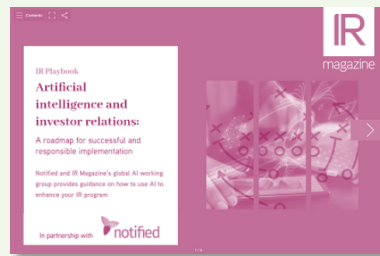
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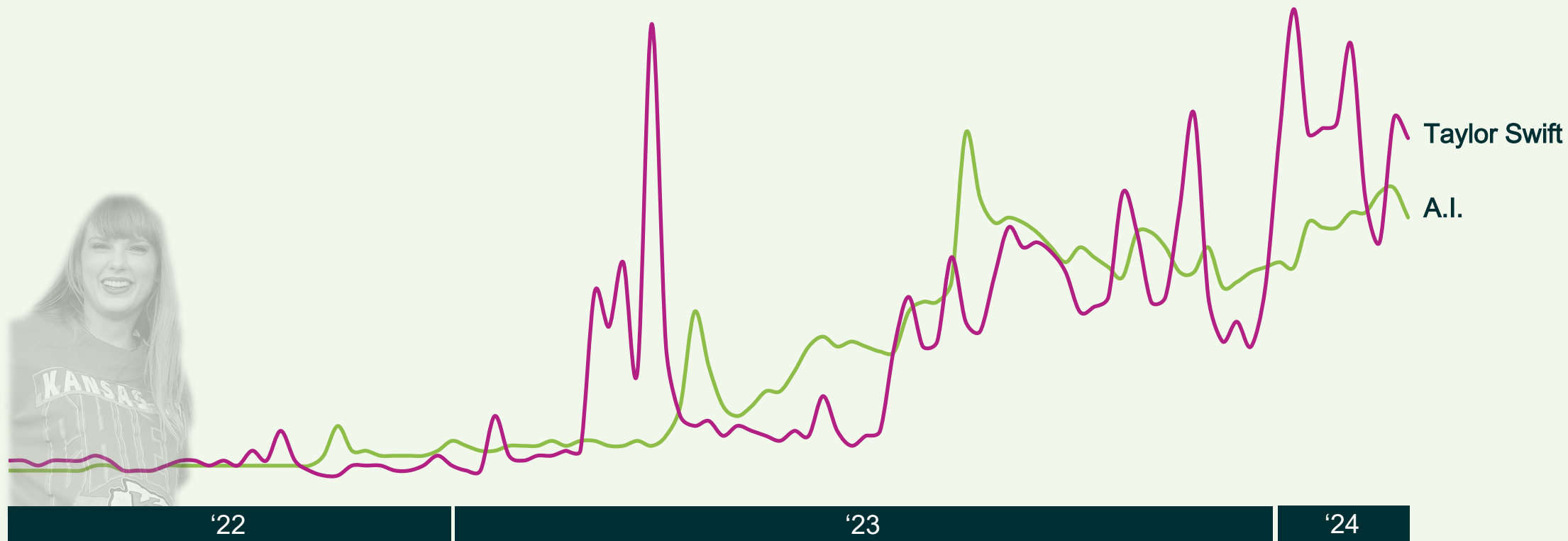


**Sophie Schmitt**  
 Managing Director, Continental Europe & MEA, Notified





# 2023 | The Year of AI? Not So Fast...

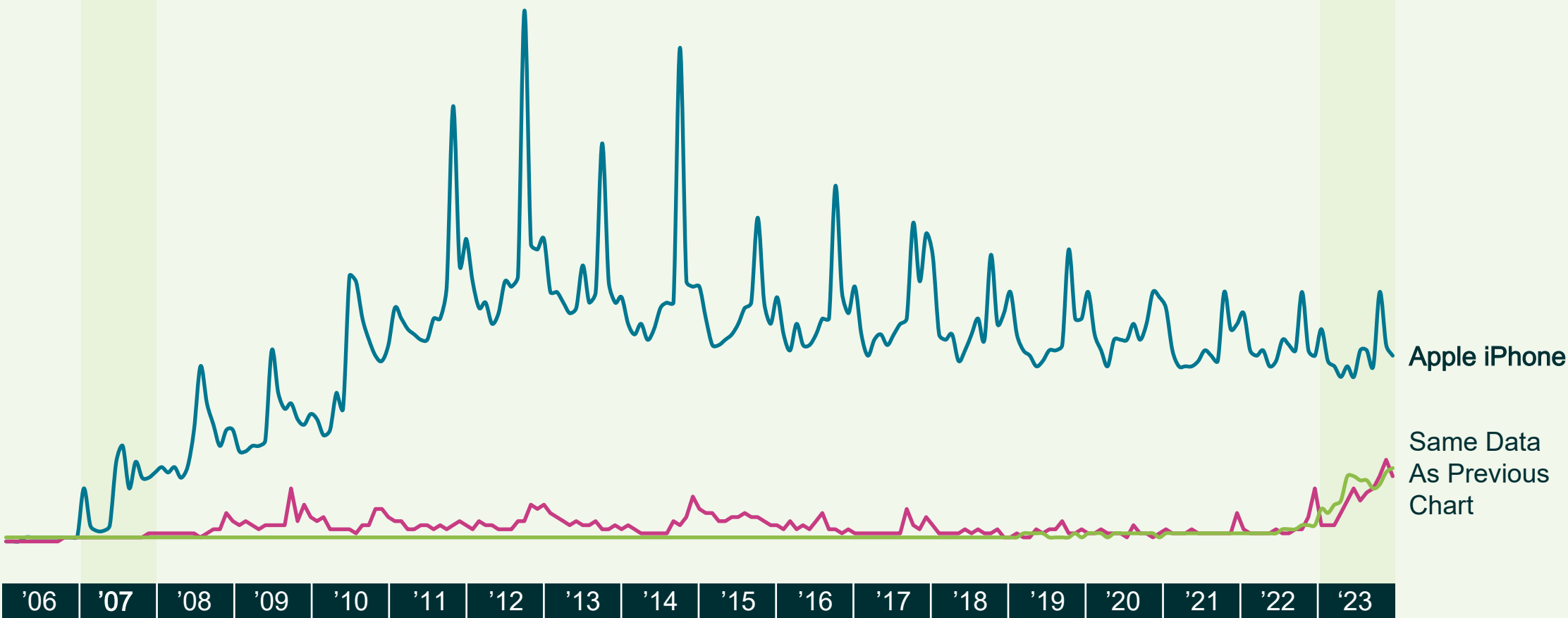


Source: Google Search Trend Analytics





# Perspective | We Are in Early Innings!



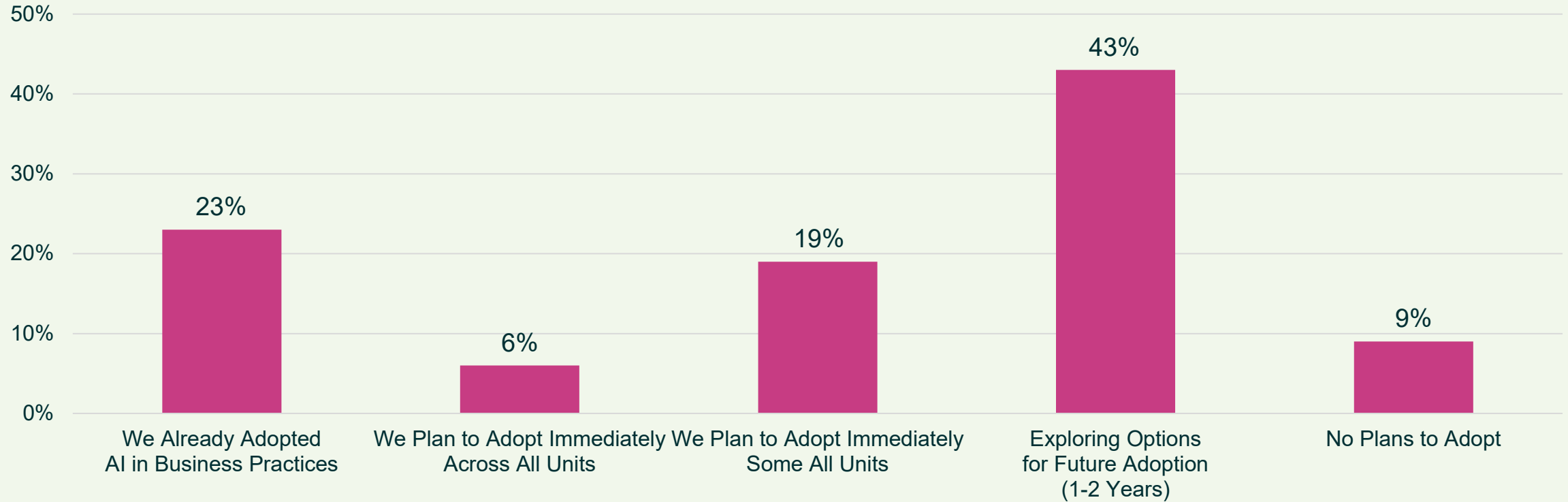
Source: Google Search Trend Analytics



# SLIDO

# AI Adoption Curve in Q1 2024...

## CEO Respondents



Source: Statista 2024 AI Adoption Survey, CEOs



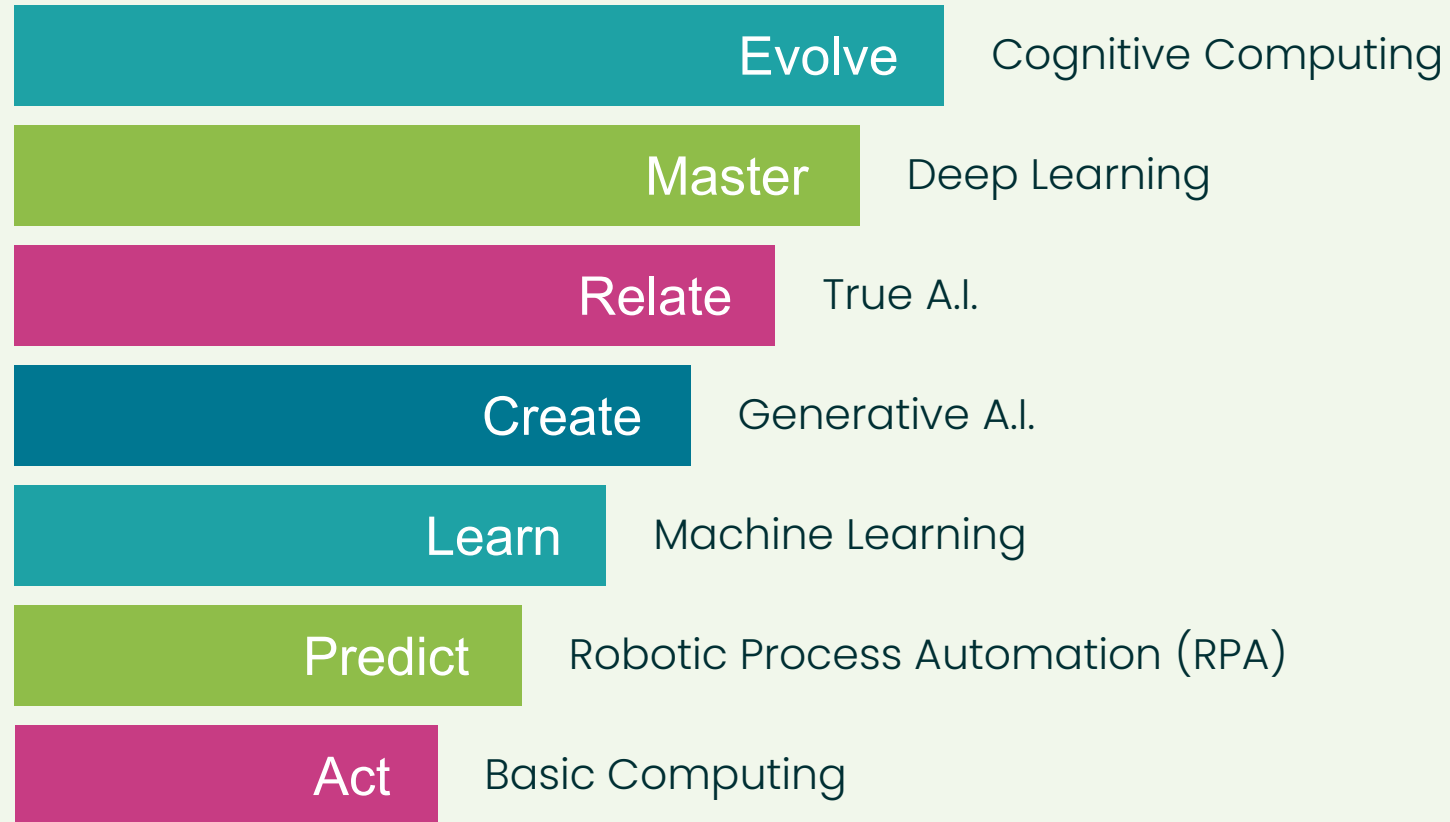
If you aren't using AI...  
It's not too late!





# So... | What Is AI?

## Machine intelligence continuum





# SLIDO





# Crossing the Chasm: The Space Between Capability & Desired Use Cases

## Today

Content  
Summarization

Content  
Iteration

Basic Content  
Generation

Live  
Transcription

Basic Audio  
Replication

## ChatGPT Prompt

“Generate a picture of two hands shaking over a business deal. The picture should be professional for inclusion on a corporate website”



# Leading Unique Case Studies for IR AI Use Today



## Script & Communication Interpretation

Fortune 100 Multi - National Consumer Goods Company

Pre-loads earnings scripts and disclosures into AI tools (e.g., ChatGPT Enterprise) with redacted MNPI, to understand AI -generated summary before publication.



## Earnings Script Pre -Records without your CEO

US Small Cap Consumer Technology Provider

Leverages AI Software (e.g., Synthesia ) to pre -record Earnings call scripts, eliminating re-records on last minute script changes.



## Analyst & Investor Call Transcripts & Summarization

Fortune 500 Global Data Center Services Provider

Obtains consent and discloses recording of all Investor & Analyst Calls. Leverage transcripts for common themes and QA Prep

Of course there are more basic use cases too...



# Crossing the Chasm: The Space Between Capability & Desired Use Cases

## The art of the possible

### Tomorrow

- Real-Time, Financial Peer Set Analysis
- Annual Report, ESG Report, Earnings Presentation Generation
- Predictive Analyst Q&A Support
- Retail Shareholder Management and Financial Content Translation

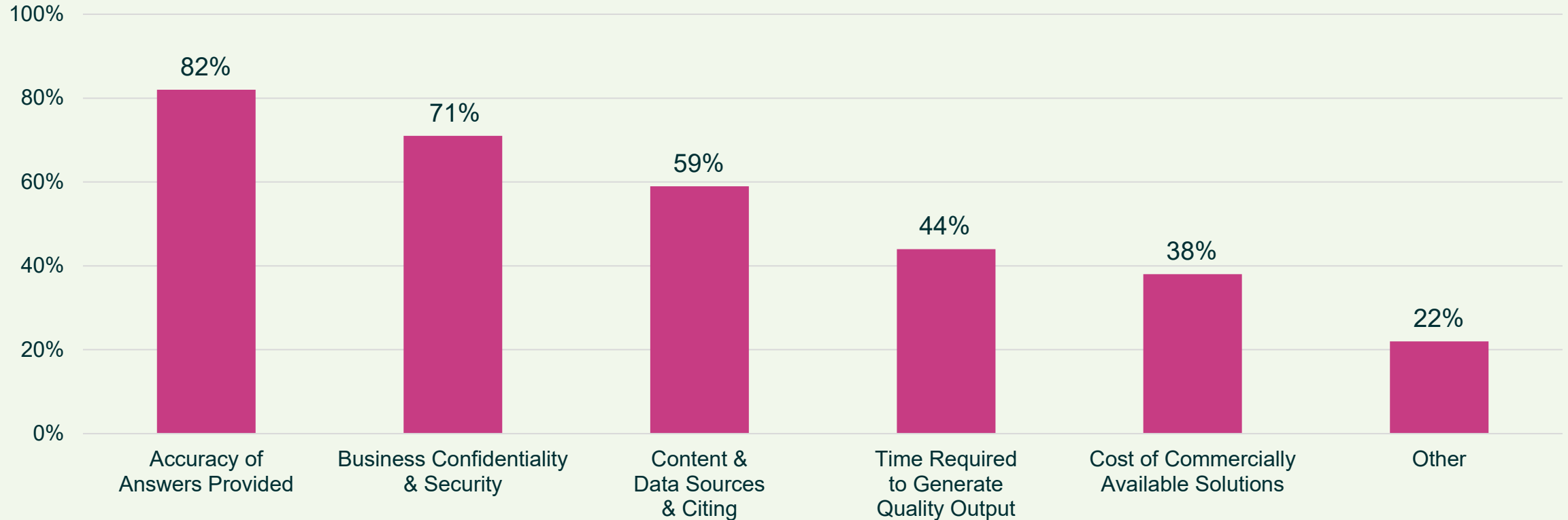


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# Common Challenges in Today's Use of AI

## Top Concerns with AI Use



Source: Notified AI for IR Talk, Palo Alto



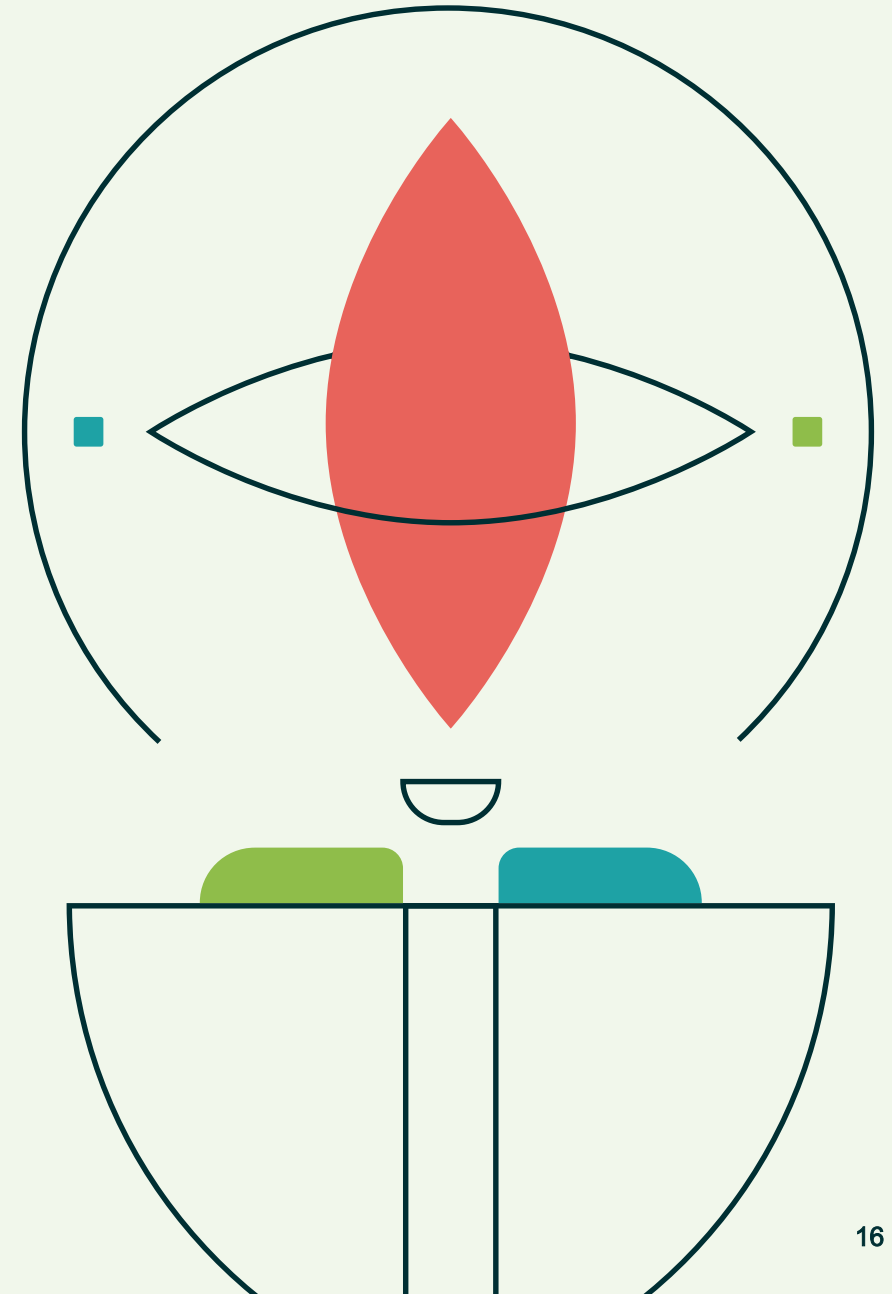
# Where to Start Or Continue...





# A Practical Guide to Starting With AI...

- 1 Governance
- 2 Education
- 3 Experimentation & Practice
- 4 Use Case Identification, Prioritization & Implementation







# 1 Governance

## AI use policies & governance structure



Establishing an AI Governance Committee



Defining AI Use Objectives  
(Internal vs. External, Efficiency vs. Growth, Generative vs. Non-Generative)



Crafting Policies that Support Objectives & Consider Limitations  
(Approved Tools, Use Cases, Users, Use Disclosure Statements)



Encourage Continuous Monitoring & Improvement  
(AI Innovation Curve is Hyperbolic; a Policy should be Living, not Static)



## 2 Education

Education is critical to managing risk



### Public AI

Public AI refers to AI models or tools that train off publicly available data on the internet, or other unrestricted user data

Cost

Speed to Use



### Private AI

Private AI refers to AI models or tools designed to be used by a specific entity and trained on proprietary datasets not made publicly available

Data Privacy

Control



### 3 Experimentation & practice

AI won't replace you...

#### Content Generation

##### Writing

ChatGPT | Google Gemini | Grammarly | Copy AI | Quillbot

##### Images

Dall-E | Mid Journey AI | Firefly

#### Content Composition

##### Presentations

Beautiful AI | Gamma AI | Microsoft Co-Pilot | Slides AI

##### Video & Audio Recordings

Synthesia AI | Descript AI | Speechify AI | Akool AI

#### Content Summarization

##### Summaries

ChatGPT (Limited) | Claude AI | AnySummary.app

##### Live Note Taking

Otter | Notta | Supernormal AI | Zoom

But someone who knows how to use AI might...



## 4 Use Case Identification, Prioritization & Implementation

### DIY vs. Commercialized Solutions

- Understand Your Enterprise's Capabilities
- Consider Integrity, Completeness, and Staging of Enterprise Data
- Consider Computing Cost, Development Time, Outcome Accuracy
- Weigh Benefit of Investing vs. Waiting for Commercialized Solution



# Q&A



**Sophie Schmitt**

Sales Director @ Notified | Driving Sales Growth  
Across Continental Europe & MEA | Women in T...

